

## LIST OF HOST AGENCIES

**Here is a list of some of the NACTA recommended host agencies.** Some charge fees and some don't. Those that charge fees give more commission percentage. Those that don't charge start you off with less commission but you will earn more commission as you produce higher sales.

This will get you started. You can check out the websites and call the owners/managers of the agencies that spark an interest to learn about all that they offer. It is best to be with a recognized and respected host agency than with a MLM company. If you want to really LEARN about the travel industry, work with the best suppliers and be eligible for FAMs, this is the proper way to start in the travel industry.

### **AARC Host Agency**

Paul Davis or Sue Russo  
FREE Client Base Marketing  
FREE Website with Booking Engines  
FREE Agent Training, NY 11722  
800-619-8646 Phone  
631-231-5069 Fax  
info@aarchostagency.com  
<http://www.HomeBasedTravelAgents.org>

### **Allure Travel by CTM** (formerly Polk Majestic Travel)

Mary Bill  
4500 Cherry Creek South Drive  
Suite 900  
Glendale, CO 80246  
800-748-2059 Phone  
303-333-9606 Fax  
opportunity@alluretravel.com  
<http://www.alluretravel.com>

You are invited to join a family-oriented network of independent professionals and agencies who truly want to succeed in travel, not just survive. We are travel professionals with over 35 years of industry experience who understand the challenges you face today because we face them as well. We have developed a strong network of independent professionals who share the benefits of our partnerships, our technologies, and our direct support to collectively improve their individual businesses. Included in our offerings are top-tier commission levels, web based commission reporting and bi-weekly payments via direct deposit.

### **Andavo Travel**

Kirsten Little  
8450 E Crescent Parkway  
Suite 410  
Greenwood Village, CO 80111  
(888) 697-1573 Phone  
Kirsten.Little@andavotravel.com  
<http://www.andavotravel.com>

The ideal host agency, for a host of reasons. Meet Andavo Travel, a premier host agency that provides you access to multiple GDS systems, cutting edge technology, and higher commission structures. On top

of that, there are NO start-up fees, NO monthly management fees, payment in full and on-time, access to the acclaimed Virtuoso® network, and 30+ years of experience in the industry. Our dedicated staff and professional support services are also available to help you successfully meet, and exceed the unique needs of your clients. Come grow with us.

**Archer Travel Service, Inc.**

Ron Archer  
4148 ocean view  
Montrose, CA 91020  
818 236-4250 Phone  
818 248-5556 Fax  
rarcher@archertravel.com  
<http://www.TravelAgentCoOp.com>

**Atlas Travel**

Karen McCrink  
One Maple Street  
Suite 3  
Milford, MA 01757  
508-488-1110 Phone  
<http://athome.atlastravel.com/>

Atlas Travel invites you to join its growing team as part of the newly designed AT Home network. Hosting independent vacation consultants (IVCs) since 1996, Atlas Travel has recently launched AT Home, offering a variety of features including training, marketing, technology, consortia membership, vendor relations and back office support. Proud member of NACTA, IATA, ARC, Ensemble Travel Group and BCD Travel. Certified Woman Owned Small Business and National Women's Business Enterprise. Consistently ranked on the Inc. 5000, Travel Weekly Power List and the 50 Fastest-Growing Women-Led Companies Worldwide, plus 2013 recognition on the Build 100 and Hire Power Awards. Whether you're new to the travel industry or simply looking for a change, feel free to contact us for more information about how the AT Home network can work for you!

**Avoya Travel**

Skip Fortier  
401 E. Las Olas Blvd.,  
Suite 1400  
Fort Lauderdale, FL 33301  
1-877-493-3964 Phone  
Contact@JoinAvoya.com  
<http://www.JoinAvoya.com>

Avoya Travel® has a long-standing reputation for being one of the most award-winning innovative host agencies. As an American Express Travel Representative for more than 25 years, Avoya is the #1 seller of cruises and tours in the American Express Travel Network. The Avoya Advantage™ provides Independent Agencies with New Clients through Live Leads™, a stellar reputation, exclusive American Express Travel Benefits, award-winning marketing and technology, commission up to 80%, and more! Travel agency owners and experienced professionals interested in growing their businesses should contact Avoya Travel at 1-877-493-3964 or visit [www.JoinAvoya.com](http://www.JoinAvoya.com). Together we can be more successful than ever! Call us today for a special promotional offer!

**Brownell**

Rebecca Willson  
216 Summit Blvd.  
Suite 220  
Birmingham, AL 35243  
855.737.7504 Toll Free Phone  
rebeccaw@brownelltravel.com  
<http://www.brownellhosting.com/>

**Cadence**

Aimee Leon  
7701 Herschel Ave.  
La Jolla, CA 92037  
858-551-6961 Phone  
858-551-4025 Fax  
inquiries@cadencetravel.com  
<http://www.cadencetravel.com>

Cadence was established in 1994 by CEO, Wendy Burk, and has since grown into a team of over 135. Cadence is a member of the luxury travel consortium Virtuoso. After years of thriving in our unique supplier relationships, we have received top sales and service awards from every major supplier, from cruise lines to luxury hotels and resorts. Home based travel agents under the Cadence host agency umbrella will gain access into group rates, Virtuoso benefits, in-house specials, and personalized marketing programs. Cadence offers training and support for all of their home based agents.

**Corporate Travel Planners/Rennert Travel**

Pat Ketchum  
613 N.W. Loop 410; Suite 400  
San Antonio, TX 78216  
830-964-2464 Phone  
pketchum@ctptravelservices.com  
<http://rennertathome.com/>

**Cruise Planners, an American Express Travel Rep.**

Dan Hicks  
3300 N University Dr  
Coral Springs, FL 33065  
888-582-2150 Phone  
danhicks@cruiseplanners.com  
<http://www.cruiseplannersfranchise.com>

Become a travel professional, not just a travel agent, with Cruise Planners, an American Express Travel Representative. We offer the opportunity to be more profitable quicker, making more sales, while using exceptional technology tools such as our mobile back-office software, consumer smart phone apps, commissionable celebration registries, client vacation management portals and more. With our on-going training and support you are in business for yourself, but not by yourself. Own the cruise travel franchise ranked #1 for 12 years in a row by Entrepreneur magazine and #1 in category 4 years by Franchise Business Review. We are an award-winning American Express Travel Representative which lends instant credibility to you the minute you join us. Plus, you have access to exclusive American Express programs,

benefits & specials. Call us today to learn how you can join our family of travel professionals and find out why Cruise Planners is the most awarded travel franchise in the industry.

### **Cruise.com**

Susan Hall

255 E. Dania Beach Blvd.

Dania Beach, FL 33004

855-792-5231 Phone

954-266-6648 Fax

shall@cruise.com

<http://www.cruise.com/host-agency/index.aspx>

Located within our Dania Beach, FL Headquarters, Cruise.com's Host Agency Division provides a welcoming 'home port' for our affiliate members. From our home office, our enthusiastic support team provides in-office training as well as unlimited virtual training to both local and visiting affiliates. Automation support, assistance to new affiliates for invoicing, group management, commission reporting and all other daily services is available on a regular basis. Cruise.com's Host Agency Division is highly recognized for paying its independent contractors the highest commission in the industry at 100% and offers one of the best, advanced, state-of-the-art technologies that can be found within the travel community. Our cruise booking engine features more than 40 cruise lines and highlights all of the available consumer amenities. Our in-house tour department provides support and assistance for shore excursions, custom excursions, hotels and hotel pkgs. to help agents maximize the profitability of each booking

### **CruiseOne & Cruises Inc.**

Tim Courtney

1201 w cypress creek rd

ste 100

fort lauderdale, FL 33309

954-958-3700 Phone

recruitment@wth.com

CruiseOne: With 22 years in business, we are the leading home-based travel franchise in the country. We are ranked in the top 3% of all franchises worldwide; our agents are able to offer customers a Best Price and Satisfaction Guarantee. Cruises Inc.: The original host agency with 600 agents nationwide. Cruises Inc. agents earn 60-100% commission with full back office support provided. Both companies are part of World Travel Holdings, the world's largest seller of cruise vacations.

### **Dugan's Travels**

Virginia Ann Busceme

212 Aldaba Circle NE

Rio Rancho, NM 87124

505-672-0779 Fax

virginia@duganstravels.net

<http://www.travelathome.com>

Work with a family of agents! For full details about what Dugan's has to offer, please visit [www.travelathome.com](http://www.travelathome.com). Commission split 75% to start and 80% after 3 years with Dugan's. We welcome agents new to the travel industry. Startup cost is \$300 which covers agency support fees and E&O for the first year. After first year pay an annual assessment of \$180 agency support fee plus \$50

E&O renewal. Fees may be reduced or waived based on sales for the previous 12 months. We are members of IATAN, ARC, CLIA, NACTA, and Vacation.com. Dugan's was founded in 1997 and has welcomed independent contractors since 1999. Dugan's currently has over 525 independent agents. We are registered sellers of travel in CA, FL, IA and WA. Want more information? Please visit our website or email us at [travel@duganstravels.net](mailto:travel@duganstravels.net).

#### **Expedia CruiseShipCenters, Fort Lauderdale**

Mary Beth Casey  
302 Indian Trace  
Weston, FL 33326  
954-349-1330 Phone  
954-358-6451 Fax  
[mbcasey@cruiseshipcenters.com](mailto:mbcasey@cruiseshipcenters.com)  
<http://www.cruiseshipcenters.com/fortlauderdale>

Located in Fort Lauderdale, Florida, the cruise capital of the world, the host agency Expedia CruiseShipCenters, Ft. Lauderdale was the first privately-owned Expedia host agency in the United States. Specializing in the marketing and selling of cruise vacations, the host agency provides their independent travel professionals personalized marketing tools, professional development resources and state-of-the-art CRM/ back-office technology designed to increase sales and exceed client expectations. Agent commissions up to 85% depending on sales volume, commissions paid when received from cruise line, and host-agency coop participation. Members of NACTA, IATAN & CLIA.

#### **Expedia CruiseShipCenters, OVC**

Daniel  
2307 W Broward Blvd  
Suite 400  
Fort Lauderdale, FL 33312  
954-377-6425 Phone  
954-660-9001 Fax  
[drudner@cruiseshipcenters.com](mailto:drudner@cruiseshipcenters.com)

Expedia® CruiseShipCenters®, OVC's commitment, strategy and vision is to be the leading host agency catering to mid and upper mid-market Independent Contractors with annual vacation sales between \$100K and \$500K. With our industry-leading technology and innovative marketing, Expedia CruiseShipCenters Independent Contractors enjoy the best of both worlds: the dedicated support of a franchise built to support them and all the advantages of affiliating with the Expedia CruiseShipCenters brand. Our host agency model is tried and true. We've become the #2 largest grossing agency in the Expedia CruiseShipCenters network in less than three years by providing a comprehensive package of business-building tools that enable our IC's to achieve their travel business ambitions. • Cutting-edge and simple-to-use booking technology • Personalized website for you and your clients • Exceptional custom marketing that drives new business • Best in class, experienced agent support • On and offline training and professio

#### **KHM Consulting, Inc.**

Karen Siburt  
1152 Pearl Road  
Brunswick, OH 44212  
330-460-5635, 2126 Phone  
888-223-6058 Fax

karen@khmtravelgroup.com  
<http://www.khmtravel.com/>

At KHM Travel Group, we don't want our Agents to just succeed, we want them to Thrive! We provide to them some of the most technologically advanced resources available. New Agents are entered into our Career Development Program. In this Program, we teach them exactly what they will need to be successful and professional. We provide our Agents with our own professional "TravSearch" website which contains a consumer booking engine that permits both the Agent and their clients to easily book travel 24/7 directly from our website.

**LUCIANA V ENTERPRISE LLC**

MARIANA CHACON  
4148 Sw 51 Street  
apt B  
Dania Beach, FL 33314  
305 6479913 Phone  
marianachacon72@gmail.com  
Magical Moments Vacations  
Jen Kistler  
PO Box 248  
80%-90% Commissions - Earmarked Disney Agency  
Vanlue, OH 45890  
419-387-7727 Phone  
866-249-3586 Fax  
info@magicalmomentsvacations.com  
<http://www.selltravelfromhome.com/>

Are you an experienced travel agent looking for an agency where you can grow and surpass your goals? Magical Moments Vacations may be a great fit for you! We are looking to build our team with experienced and knowledgeable, independent agents, who specialize in Disney Destinations, Mexico, Caribbean, Hawaii and Cruises. We offer 80% - 90% Commissions - Paid ON TIME. No Start-Up Fees. No Monthly Fees. We are Authorized Disney Vacation Planners, with the honor of being an Earmarked Disney Travel Agency. We are members of Vacation.Com, IATA, CLIA, and NACTA. We do not operate as a host agency, in that we do charge fees to join. Agents are selected to join our team based upon experience and professionalism. MMV is deeply committed to excellent customer service, and the mutual success of all our agents. Join our team of top-notch agents, and start loving your job!

**Nexion**

Jackie Friedman  
6225 N State Hwy 161, Ste. 450  
Irving, TX 75038  
800-747-6813 Phone  
jackie.friedman@nexion.com  
<http://www.nexion.com>

The industry's most dependable full-service host agency since 1995, Nexion provides independent, U.S.-based travel professionals of all experience levels with the tools, education and support they need to reach their full potential. • NEXceed all expectations with top-tier commissions from more than 140+ air, cruise and land preferred suppliers. • NEXpand your network with the most supportive people and suppliers in the industry. • NEXplore new opportunities to develop professionally and personally. •

NEXperience technology tools and other resources that simplify the booking process. • NEXite your clients with inspiring travel offers all year long. Be NEXceptional. Be NEX! Discover more at Nexion.com.

### **OASIS**

Kelly Bergin  
4800 Federal Hwy  
Suite 200D  
Boca Raton, FL, FL 33431  
800-613-8380 Phone  
561-393-7622 Fax  
Kelly@OasisAgent.com  
<http://www.OASISAgent.com>

THERE IS A REASON WHY OASIS IS THE FASTEST GROWING HOST AGENCY. Our independent travel consultants immediately earn 100% commission and therefore put more money in their pockets! Our commission rates are top tier. We have special pricing and amenities for your clients because of our buying power and our membership in Signature Travel Network. Use this link to find out more: <http://tinyurl.com/7949c8d> Our marketing technology is second to none. Websites, blogs, email marketing, e-cards, and a smart phone app all of which helps you stay in touch with your clients consistently and efficiently. Our training is continuous and on-demand. We offer a mentoring program for people new to the travel industry. To begin your future in travel please call 800-613-8380 today!

### **OutsideAgentLink**

Ruth Lacy  
1801 Oak Street  
Myrtle Beach, SC 29577  
866-318-0391 Phone  
Support@OutsideAgentLink.com  
<http://www.outsideagentlink.com>

OutsideAgentLink.com has created a complete and AFFORDABLE home based travel consultant program perfect for stay at home moms, former travel consultants, retirees, presidents of clubs/lodges, any eager self-starter who has dreamed of owning their own business!! Our programs are very simple and do not have a complicated fee structure – or ANY hidden fees! OutsideAgentLink.com is a division of Thomas Hogan Travel, an associate member of Travel Leaders. We are located in Myrtle Beach, SC and have a staff of fully seasoned agents. Please visit our website or call for more information. We look forward to making “Your Success Our Business”!

### **OutsideAgents.com**

Chad Burt  
8030 Philips Highway  
Suite 13  
Jacksonville, FL 32256  
866.208.5604 Phone  
9047392155 Fax  
chad@iwantacruise.com  
<http://www.outsideagents.com/>

**TerraMar Travel, Inc.**

Rhonda Shumway CTC, ECCS, DS  
133 N. Buena Vista Street  
Suite #4  
Hemet, CA 92543-4360  
877-676-0033 Phone  
rhonda@terramartravel.com  
<http://www.terramartravel.com>

**Travel Experts, Inc.**

Susan Ferrell  
212 Sawmill Rd  
Raleigh, NC 27615-4936  
919-846-2544 Phone  
919 846 0647 Fax  
info@travelexperts.travel  
<http://www.homebasetravel.com>

Travel Experts is one of the oldest and most well respected Host Agencies in the country (1989). We offer a boutique atmosphere for those ICs, both corporate and leisure, who are well established and experienced. We are one of Virtuoso's top agencies, and included on Travel Weekly's Annual Power List. We offer 100% commission to qualified ICs for a flat monthly fee. Our ICs are treated as our best clients, which they are. Independent Contractors are not a sideline business for us, they are our only business. This simple premise works because each of us from the top down lives by it. The result is we have some ICs who have been with us for almost 20 years. As a Virtuoso agency, we make Virtuoso's marketing programs available to our ICs and they receive thousands of dollars in free supplier-funded marketing every year. In addition, ICs are provided with ClientBase, a personal website, Sabre (and training), high level commissions, negotiated airline contracts and a dedicated support staff.

**Travel Planners International**

Agent Relations  
2500 Maitland Center Parkway  
Suite 130  
Maitland, FL 32751-4174  
800-730-6392 Phone  
321-422-7708 Fax  
join@tpionline.com  
[www.http://travelplannersinternational.com](http://www.travelplannersinternational.com)

Our hosting plans compensate you 70%, 80%, or 90% commission and we power you with everything you need to successfully operate your travel business and more! Benefits include: Earn up to 18% Commission on Cruise & Tour Sales, Get Paid Weekly by Direct Deposit, Build Your Sales with Our Resources, Training and Coaching, Marketing Programs to Keep Your Clients Loyal and Make You Shine, Simplified Invoicing, Reporting and Tracking Tools, Book into 1000+ Hosted and Amenity Laden Cruises, Earn Commission on 70+ Airlines, Including Hotel, Car & Rail, and ARC Ticketing Fulfillment and Access to Any GDS. Let us manage the supplier relationships, provide your back-office support, marketing tools, technology and all the other stuff that doesn't earn you one dime, so you can focus on recommending and selling more travel.

**Travel Quest/Travel Leaders**

Bonnie Lee  
5985 Large Avenue NE  
Albertville, MN 55301  
800.357.4678 (HOST) Phone  
bonnie@tqagents.com  
<http://www.TQagents.com>

Travel Quest is a family-owned host agency that is known for our dedication to our 400+ agents and the transparency of our program. We pride ourselves on our personable customer service, top commission levels through our Travel Leaders affiliation, and dedication to staying on the cutting edge of the travel industry. We have the broadest range of plans in the industry, from 70% up to 100% commissions, and provide everything you need to successfully run your agency – CRM, training, support, co-branded marketing materials, social media tools, consumer website program, online commission manager, blocked group cruise sailings, exclusive promotions, fam trips, E&O insurance, GDS access and more. Agents new to the industry will receive personable, approachable support and practical tools while experienced, top-producing agents in the Platinum program get benefits and support commensurate with the demands of their business needs. Check out our online webinar at <http://www.tqagents.com>.

**Uniglobe Travel Center**

Betsy Geiser  
18662 MacArthur Blvd.  
Suite 100  
Irvine, CA 92612-1205  
800-863-1606 Phone  
949-623-9008 Fax  
utcinfo@uniglobetravel.com  
<http://www.uniglobetravelcenter.com>

We provide a home to agents of all experience levels from those that are new to the industry to the most experienced. With UTC Mentor U you will get the foundation and support you need to start your new travel business. We also Host and support some of the most experienced and savvy Professional Travel Agents. Regardless of your experience we offer all the support you need from the best support staff in the industry. If you are looking for a place to call home please contact us today. Find out why we have some of the highest producing agents in the hosted industry.

**WorldTravelService**

Rob Palmisano  
Locations in MD, VA, and DC  
Virtuoso Member & Preferred Supplier Status  
7 Regional Offices, MD 21030  
443-824-2191 Phone  
robp@worldtravelservice.com  
<http://www.worldtravelservice.com/careers>

Independent Contractors Qualifications: Established agent located in MD, VA, DC, DE, WV, PA, or Southern NJ with strong sales background and active client list seeking growth opportunities with a Virtuoso agency through training and marketing efforts. You may partner with any of our WorldTravelService offices located throughout Maryland, Virginia, and Washington DC. By partnering with WorldTravelService you will enjoy well-established vendor relationships, extensive travel resources

and services, sales incentives, marketing opportunities, accounting staff, and a management team dedicated to your success. WorldTravelService provides remote access as well as professional staffed offices for your convenience Agency Owners Qualifications: Established agency located in and around MD, VA, DC, DE, WV, PA, or Southern NJ with an active client list seeking relief from the burdens of small business ownership during these tough economic times. WorldTravelService is available to discuss alternatives that fit your

**Your Travel Center Inc.**

Connie Miller  
414 South Mill Ave  
Tempe, AZ 85281  
805-456-2545 Phone  
conniem@ytc.com  
<http://www.ytc.com>

**There are many more host agencies**, like the ones that specialize in Luxury Travel. However, you need to be a seasoned agent with a sales track record before seeking to joining a luxury host or even being considered. **Travalliance also has an annual Black Book listing** of more host agencies with include some of those above. You can subscribe to their publications, Vacation Agent and Agent@Home, etc.

If you are truly interested in being a professional travel agent, you should choose this route. MLMs are frowned upon in the travel industry. Travel Agents sell travel *not people*. We service our clients to make sure they have the best possible experiences before and during their trips. We learn all we can about the destinations, properties, and cruise ships that we are interested in selling, and we become familiar with our suppliers and their products by attending meetings and training.

When we go on FAMS, we go to learn and experience the same tours, accommodations, meals and activities as our clients. We return with more knowledge and enthusiasm which makes it easier for us to sell those destinations and travel products. When we recommend other agents to our agencies, we don't usually get paid for those referrals, and our income is not dependent on bringing people in to make money or earn trips. *That is not how the travel business works*. To be a travel agent you have to sell travel regularly. Our business is 24/7 365 days per year.

**GOOD LUCK!**